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RARE
GLADIOLUS

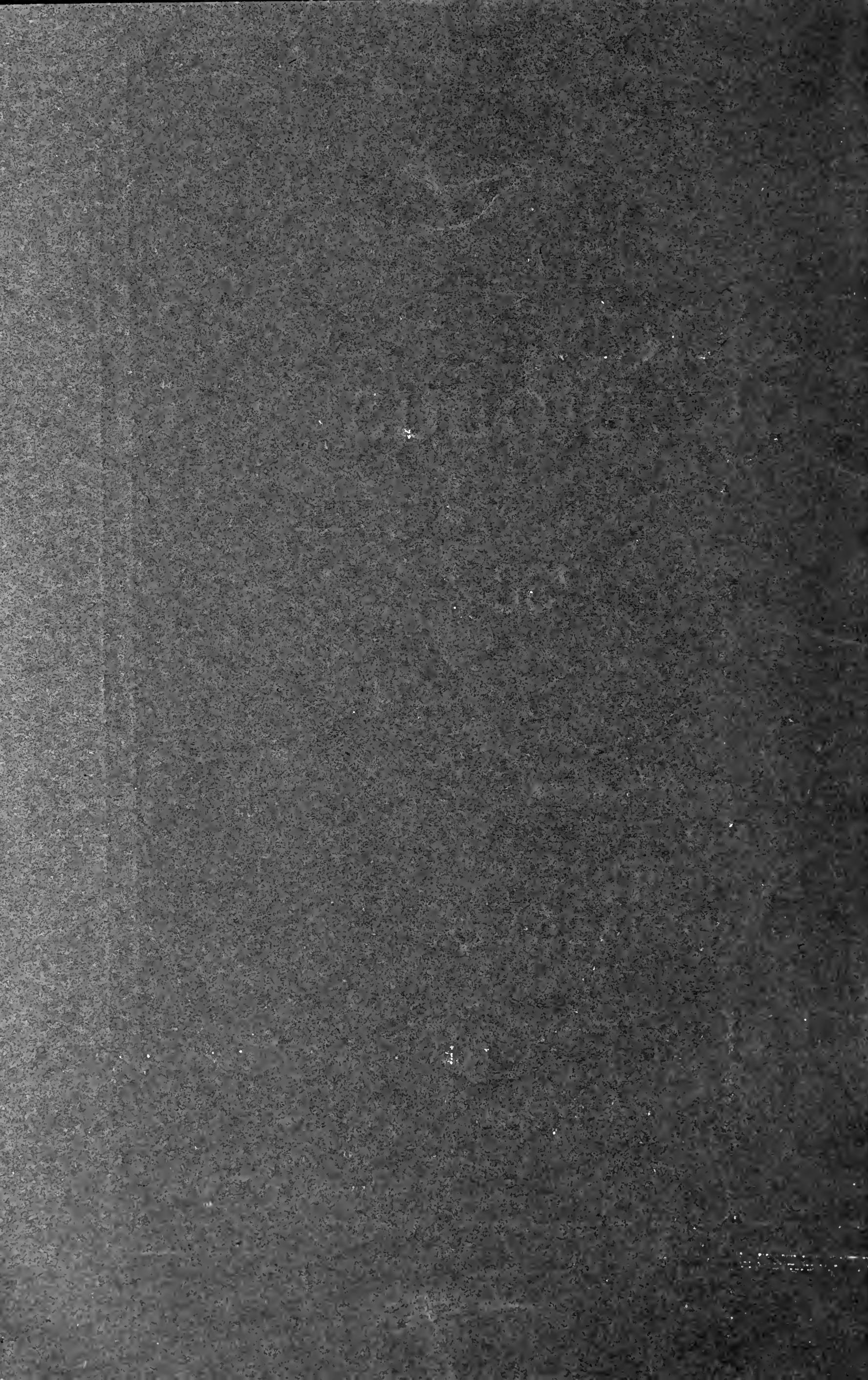
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Disseminator
of the
SCHEER
ORIGINATIONS

H. J. NITCHMAN Glad
Findlay, Ohio Specialist

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1938
Agreement



FOREWORD

This year we greet you from our new location in Findlay. Here we are better equipped to handle your orders and are blessed with a finer soil. Bulbs this year are very nice and we had a fine percentage of large ones, better than before. Bulbs are cleaner too. With our new buildings and equipment we expect to be able to care and market our bulbs better and be able to give better service on shipments.

Our prices may be at some variance in a few cases with other growers but we make the statement that we shall meet those prices of any reputable grower offering quality stock. I think that gauging prices for the catalogue each year is about the most tedious work of all.

Hope you had a fine season this year and that bulbs you purchased from us performed as they should. In case they didn't, don't forget to remind us of the fact. We are satisfied only when you are satisfied, please remember that. With the addition of the Scheer seedlings to our plantings we are cutting down on many varieties but you will find this list quite up to date. Few descriptions are given this year as we are chiefly interested in giving full attention to our offerings, believing them to be far better than most of those now on the market and well worthy of your investment.

We here extend our best wishes for your continued good luck this coming year of 1938 and assure you of our desire to be of service to you whenever possible. Should any question regarding growing, thrips, variety qualifications, etc., bother you just drop us a line. We will be glad to take the time for a complete answer as far as we are able.

With every good wish,

H. J.

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THE SCHEER INTRODUCTIONS.

The response from the customers of last year who invested in Chief Red Bird and Beltane the Strong have been most heartening. We felt that they were superior to others in their class and now we know it. Chief Red Bird especially is proving to one of the most earliest fine pure reds the country has seen and a big demand for it is sure to come this year.

The seedlings this year have been pronounced by those who have seen them as outstanding. We were unable to have many on display at the various shows due to extreme weather conditions a week before the shows started, but fortunately many viewed them in the fields and one examination proved our words of last year—"There Are No Better", to be entirely correct.

You hybridists will be glad to know of Dr. Scheer's methods in his careful crossing. I am sure a letter to him at 910 New York St., Sheboygan, Wisconsin, will be appreciated by him. This year Dr. Scheer made dozens more of carefully planned crosses and tended carefully the seedlings of last year. We shall make selections each year from now on from the vast number we receive from him to sort and finally disseminate. You can do no better than to get started NOW with the Scheer varieties.

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OUR ANNUAL CATALOGUE

We have decided beginning with this year to send catalogues each year to only those who have purchased stock from us within the past two years or who request a copy. Therefore we suggest you write for a copy or to be sure of getting the book each year it would be better to send us an order of some size each year. We shall appreciate this a lot as it lets us know you are still interested in g'dads.

GROWING—THRIP CONTROL. SUGGESTIONS FOR USE OF GLADS

This year we are not using valuable space in the catalogue for telling you how to use glads, how to grow them, etc. Instead we are offering with every order a mimeographed bulletin on the following articles, free of charge. **GROWING BULBS AND BULB-SLETS, THRIP PREVENTION AND CONTROL, HARVESTING THE BULBS, and DECORATIVE USES OF GLADIOLUS.** We are also offering this year a bulletin on **STAGING THE EXHIBIT** which refers of course to showing your flowers at the shows.

You will find all these bulletins very interesting and instructive. Many contain hints known only to the commercial growers and are valuable far beyond their cost. The only way you can obtain these is with an order for a dollar or more worth of bulbs or bulblets.

The articles are short and concise in every day language so that even the new beginner can understand them. Comments are made in them on different varieties also and all in all we believe you will enjoy them.

TERMS — DISCOUNTS — GUARANTEES

Our bulbs are clean and free from thrips when shipped to you. We use Cyanogas and napthalene flakes in storage measures for thrip prevention. Stock has been inspected three times by an Ohio inspector and are licensed under Number 1248.

We guarantee all varieties to be shipped as ordered and true to name. We shall gladly correct any mistake we make if you will tell us. We shall make up natural increase the following year if advised.

Orders acknowledged as soon as received. Shipping dates will be marked on acknowledgment. Please fill out the order blank in all details. Be sure to print the names of varieties and your own name and address. Money will be accepted in money orders, bank draft, check or express money orders. Stamps accepted up to one dollar in clean unused three cent stamps. We cannot be liable for bills sent thru the mail. If you do this be sure to register

the letter. Foreign orders must contain a permit for importation to that country.

Prices contained herein are retail. Wholesale quotations on request. We sell wholesale only to established growers who carry a list and must be applied for on their letterhead.

As for extras we long ago earned the name of being generous. We'd rather not make any promises here but if you will leave it to us, you'll be surprised, I am sure.

The following discounts will apply to orders from this catalogue only. Discounts only apply to cash orders with remittance in full and do not apply to 1937 or 1938 introductions. Neither do they apply to wholesale orders. Discounts are applicable either in cash or in bulb stock of your choice. Last season we had only one customer who took the discount in cash, all other preferring to take bulbs. A rather strange thing but you are welcome to your choice of either.

On Orders of \$ 5.00 to \$ 20.00	take a discount of 10%
" " " 20.01 to 50.00	" " " 15%
" " " 50.01 to 100.00	" " " 20%
" " " 100.01 on up	" " " 25%

Discount to be taken from total of the order. No item for less than ten cents and no order for less than one dollar will be accepted. Twenty five bulbs at the 100 rate. Five at the ten

price. Bulblets on same basis follows —1,000 at eight times 100 price. Twenty-five percent remitted with order will hold until March first. Orders for \$ 10.00 up may be shipped C. O. D. ORDER EARLY.

We are pleased to herewith present to you our introductions for this year. We believe that by all standards of judging that the two varieties offered here are far above the average in quality and performance and singularly far above the average in their value to the commercial phase of gladiolus growing. For years since the demise of Marie Kunderd the glad world has been waiting for an EARLY WHITE and we believe that GARDENIA, offered here is the answer to that demand. Aside from its great earliness GARDENIA is also a very rapid propagator, far faster than Picardy, so the added advantage of being able to raise a stock quickly means but one thing. That is, that GARDENIA will in a few years be to the white class what Picardy has been to the pink group. Those who are wise will indeed be glad to invest in GARDENIA.

A fit companion to GARDENIA is SERGEANT MOLLY, the earliest pink we have yet been able to grow. A few years ago, we introduced Lady Marie, then and still one of the best

early glads known. Lady Marie has made friends wherever shown as it generally brings the top market price for early blooms, but now we have a variety that for two years has been cut off before Lady Marie has started to bloom. Figure it out yourself. What would you be able to get for good spikes of a beautiful variety during the latter part of June in your locality? Here we have had constant call for it as soon as shown in our flower shop, not only early but all during the season. The color is superb and aside from that it matches Picardy bulblet for bulblet. In fact we have this fall dug jumbo bulbs of SERGEANT MOLLY that had actually handfuls of blts clinging to them. Will a Picardy jumbo do that? Will any other variety do that? SERGEANT MOLLY will become one of the real finds of gladdom we believe. We have a nice stock of it this year and would introduce it at a lower price but we know that when accepted once it will be a rapid seller so we are asking a fair price for it and are offering bulblets with it.

GARDENIA

(Dr. George H. Scheer, Sheboygan, Wisconsin)



GARDENIA: A field snapshot, taken the first day a number three bulb opened. With four open then, it had seven open on the second day, and would have had at least another one open on the third day with no sign of spoilage, but unfortunately some one wanted some glads very badly, and helped themselves in the field. It so happened they chose Gardenia as the only white in bloom at the time.

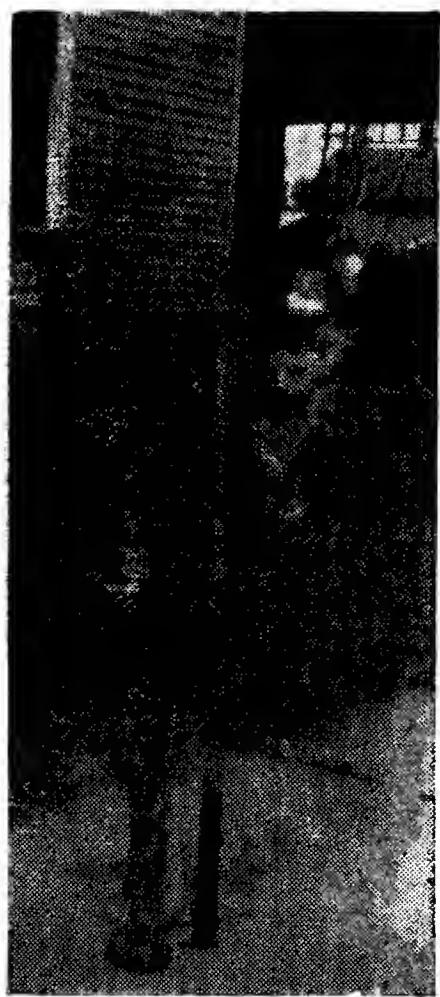
Season of Bloom — SIXTY FIVE DAYS. Growth—nearly identical with that of Apricot Glow which with Maid of Orleans brought this variety into existence. Color—a pure clean shade of creamy white, nearly identical with that of the Maid. Perhaps a trace more of cream. One of the most desirable colors we have seen as yet. Habit of growth is nearly perfect with a tall strong wiry spike. Flowers average about five inches. From five to seven open florets at once. Florets are placed correctly and open wide. **PROPAGATION**—better than Picardy. Tiny blts. often bloom. When planted this year we had less than a double handful of bulblets. When dug this

amt. of bulblets made over a gallon of all size bulbs. The bulbs did nearly as well. We have only a limited amount of stock for sale this year and shall release only a small number of bulbs. The orders for **GARDENIA** shall be accepted upon the following trade conditions. The purchaser of **GARDENIA** agrees to hold our price as advanced each August for the next three years or until 1941. We shall endeavor to keep the price at such a scale that the customers are able to realize their profit in a reasonable manner. Too many varieties placed on the market are slashed before the holders have propagated enough stock to keep in line. We are using this method to help our cus-

tomers to realize profit on their investment.

GARDENIA is offered this year at \$10.00 for any size bulb. Ten bulblets will be sold with each bulb if wanted by that customer, at .50 each. Two bulbs entitles the customer to 20 bulblets and so on. **WE GUARANTEE A BULBLET INCREASE OF AT LEAST FIFTY FOR EVERY BULB.**

We consider **GARDENIA** the finest introduction of any we have had the pleasure of offering since we have been in the glad business. We are sure you will recognize its value too after a season's growing. I shall be glad to have your questions on this variety if interested.



SERGEANT MOLLY: Some cut spikes showing the artistic placement of the florets. A fair idea of the size of the florets can be had with comparison by the yard stick in the vase with them. Note the long tapering spikes, and the wide spread yellow throat. Note also the height of the cut spike above the foliage, which is normally low and very wide and heavy. These photographs were both taken at a time when the weather was very hot, yet you see no crooked spikes. A very slight hood is noticeable on **SERGEANT MOLLY**, yet this hood is not as noticeable as on Picardy, in actual use.

SERGEANT MOLLY—(H. J. Nitchman) Season of bloom 65 days. Height—from large bulbs 60 inches. Number open in field—July 6th, heat 95 degrees, seven open, no wilting. Type—large decorative. Facing, correct, alternate floret placement. Never crooks. Substance—fine. Size of florets—average from five to six and a half inches in the field. Florets triangular, wide open, very artistic shape. Parents—Betty Nuthall X Golden Dream.

COLOR—Rich glowing orange salmon pink in upper and side petals, whole inner throat and all of lower petals of a clearest pure light yellow. No other markings. The color is a very pleasing arrangement of artistic shades, very attractive and especially suitable to all types of floral work. Florists here preferred it to any other glad we were cutting at that time, of any shade approaching this and asked for it thruout the summer after we were thru cutting the variety. The extreme earliness is its chief asset. The variety propagates and germinates as well or better than Picardy. Makes extremely large bulblets. Bulbs keep well, are solid and healthy. Foliage is low, and very broad and husky.

Price—each bulb—any size—\$10.00; Blts., .50 each; 10 blts. sold with a bulb. None sold alone. Any customer of Sergeant Molly agrees to hold our price as stipulated above or according to our price revision for a period of three years, or until 1941. We are guaranteeing Sergeant Molly to produce at least 50 bulblets to a size three bulb if given ordinary care, with aver-

age rainfall and growing conditions. The name "Sergeant Molly" is derived from the Revolutionary war women hero, also known as "Molly Pitcher". She was the wife of Corporal Pitcher who was killed at his cannon in a battle. Molly Pitcher, fought at his side and at his death took over the gun as good as her husband. Congress voted her a Sergeant commission and a life pension in later years.

* * * * *

ERIE PRIDE — (Harry Liebhart, Sandusky, Ohio). Medium late season. Plant and spike height about 50 inches. Opens about six in the field. Substance excellent. A fine shipper. Most buds show color. Type, strictly decorative commercial variety and is offered for its unusual shade of color. Facing correct, flowers spaced excellent. The glads when placed in baskets have a slight upward tilt to the florets, allowing a full observation of the interior of the throat. No hood. Floret size about four and a half to five inches. Does not crook. Average number of buds—about 18. COLOR: This is the most important factor concerning ERIE PRIDE. The color would be called by a casual observer a rich purple but actually is a very rich deep rose verging on purple. Ridgways color description—Crimson lake. The throat has a small spear of richer deeper violet purple extending to the tip of the petal. Color is uniform and pure, no flecking and stays the same when placed in refrigeration.

With fifty spikes of ERIE PRIDE, this year we won the Secretary's Cup at the National Gladiolus Society show at Columbus, Ohio, as the most beautiful basket in the show. And the

amazing fact is that the spikes were all from number five bulbs. These spikes averaged about thirty-six inches long so you can gather an idea that the variety is a fine performer. ERIE PRIDE has been shown at several shows of repute and has won numerous prizes as a seedling. We have a very fine stock of this variety and will offer it at a price which will allow most anyone to get a start with it. You can obtain stock either from myself or Mr. Liebhart at the prices listed here. EACH —\$1.00, any size. No Bulblets for sale this year.

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GRACE PETERS — (Mrs. Rosa Reed, Elgin, Iowa). A very early lavender primulinus type with well expanded florets, larger than Queen of Bremen in size and more prolific. Offered only for its early commercial possibilities and an unusually clear light rosy lavender shade, this variety may be useful for hybridizing. We choose this from a lot of more than a thousand seedlings sent to us by Mrs. Reed, several years ago and only this year did we fully appreciate the variety. Spikes of it are generally in great demand here, and we feel that its precocity will bring it fame in at least a small way. It has no large exhibition type spikes so do not look for that. But if you use cut glads and appreciate the earliest spikes, then by all means invest in a few of these this year. You can buy stock of Grace Peters from either Mrs. Reed or myself at the prices listed here.

PER EACH:—Large, .75; Med.—.50; small—.25; blts.—each .10; 4 for .25; 25 for \$1.00.

— COMMENT UPON OUR

1938 INTRODUCTIONS —

Do not look for remarkable huge exhibition spikes in any of these listed. We do not intend that they shall be so considered. DO look for EARLY bloom on most of them. DO look for HEAVY increase. EXPECT FINE COLORS. You won't find any with fifteen open florets. YOU WON'T find any that will lie down in the sun looking like a damp rag. LOOK for HEALTHY BULBS. DO NOT look for disease—you WON'T find any on these varieties. DO NOT expect to have GARDENIA or SERGEANT MOLLY or GRACE PETERS for the shows unless you time their bloom accordingly; they are far too early. We are NOT raising glads for the sole purpose of exhibition—but

rather to make hard cash for their investors. We believe YOU have a use for EARLY cut flowers—what grower does not? I know we most certainly do. ALL in ALL—we challenge anyone to try to find two more valuable commercial varieties than GARDENIA and SERGEANT MOLLY. We would also like to see the variety that has finer color in its class than ERIE PRIDE and a more valuable little glad than GRACE PETERS. No one glad can please everyone in the business. Even Picardy has its dislikes. But give the above four varieties a trial and we predict a big smile of satisfaction on your face.

DESCRIPTIVE LIST OF OUR OWN PAST ORIGINATIONS

Every hybridist and introducer who has placed on the market any varieties at all has made a mistake on some variety at one time or another. Every variety cannot be a sellout glad like Picardy or some others. However for the number of originations we have placed on the market during the past ten years we believe we have a much higher percentage of leaders than any other disseminator we know of. Out of twenty three varieties disseminated we are now finding that seventeen of these are making history in a big way. Perhaps not all are creating the sensations that expensive advertising will do for them but they are gradually placing themselves in that select list that one finds after a few years growing, as being the good ones that one wants more of. BLUE ADMIRAL, SMILING MAESTRO, CANZONETTA and others are rapidly being adopted by the leading growers as their leaders and already after two years BEOWULF, LADY MARIE, PURE GOLD and ADIRONDACK are considered among the world's best glads. Therefore, it is with pardonable pride that we place this list at the head of our assembly of specialties. Your investment in these now will make real profits for you in the years to come.

ADIRONDACK — (Christ) — The richest shade of rose red obtainable in one of the largest glads out. Tall, vigorous, six open, seven inch florets, a fine variety. Propagates too. Each—Lg.—.15, 10—\$1.20, Med. — 2—.15—10—.60, Sm.—10—.30, Blts.—25—.15, 100—.35, 1000—\$2.50.

BELTANE THE STRONG—(Scheer) — rich geranium pink-white throat covered with soft rose blotch, very heavy propagator, opens seven five inch florets, attractive and a SHIPPER. Purchaser agrees to hold our price until 1940. Production guaranteed to 50 blts. from a med. Price each—any size—\$3.00, 10 for \$25.00. Ten blts. sold with a bulb at .30 each. No blts. sold alone.

BLUE ADMIRAL—(Christ) — Deep-est and nearest dark blue yet developed. Tall, vigorous with six open, five inches across. Bulbs keep good. Commercial value. Early. Stock scarce. Each—.15—10—\$1.20, Med.—10—10—.80, Sm.—2—.15, 10—.60, Blts. 25—.25, 100—.75.

BEOWULF—(Nitchman) — The largest growing and most vigorous propagator of any lavender we know. Even

large bulbs make plenty of blts. Color is a rich mauve lavender, very valuable for floral work. Opens seven to nine florets perfect formation. Is rapidly taking its place beside Minuet and will eventually supersede that variety. Late. Six foot growth not an uncommon thing. Blts. germinate like wildfire. Each—Lg. \$5.00, 10—\$40.00, Med.—\$3.00, 10—\$25.00, Small — \$1.50 — 10—\$10.00. Blts.—.40 each—10—\$3.00.

CANZONETTA — (Christ) — stock too scarce to list this year. J. D. Long has some, also Mitsch and a few others who are propagating it as fast as they can.

CHIEF RED BIRD—(Scheer). The EARLIEST TRUE red, no marks. Seventy days. Tail, very fine spike, seven or more open, five inch florets. Propagates as fast or better than Picardy. We guarantee bit. production to 50 from a medium. Nearer true red than Red Phipps. Bulblets often bloom. Customer agrees to hold our prices until 1940. Price—each—any size—\$5.00. Ten for \$45.00 Ten blts. sold with a bulb at .50 each. No blts. sold alone. Write for prices on larger quantities. We have plenty.

DECEMBER SNOW—(Nitchman). A valuable creamy white, medium size and height. Propagates fine. Opens seven, four inches across, GOOD. GET SOME. Price—each — Lg. \$3.00, 10—\$25.00, Med.—\$2.—10—\$15.00, Sm. \$1.00—10—\$8.00, Blts. —each —.25, 10—\$.2.

LONDONDERRY — (Christ) Deep Bronzy brown of great habits. Fine exhibition var. Tall and opens eight. Lovely for fall work. Propagates fast. One of the MUST HAVEs. Price—each—.30, 10—\$2.50, Med.—.20—10—\$1.50, Sm.—.10—10—\$.75, Blts.—10—.15, 100—.50.

LADY MARIE—(Zimmer). A lovely medium sized flower of a rich salmon shade that comes in bloom in 70 days. Resembles Picardy in color but is more valuable because of blooming date. Florists like it to force. Will go a long way. Better get started now on this. Price—Lg.—6—.30, Med. 6—.20, 100—\$3.00, Blts.—100—.25, 1000 for \$2.

NINO MARTINI—(Nitchman). Rich deepest salmon verging on pink. Self Color. Opens seven to nine. Stock VERY SCARCE and IN DEMAND. NONE AVAILABLE AFTER FEBRUARY. Price each—Lg.—\$3.00, 10—\$25.00. Med.—\$2.00, 10—\$16.00, Sm.—\$1.00—10—\$8.00, blts.—1—.25, 10—\$2.00.

PENSACOLA — (Christ) — Most brilliant pure blazing red on the market today. Trifle short in spike length. Good propagator, fine form, opens seven. Considered the best color. Each—lg.—\$1.00, 10—\$8.00, med.—.75—10—\$6.00, sm.—.50—10—\$4.00, blts.—10—.50—25—\$1.00.

PURE GOLD—(Dehnhoff)—Considered by a foremost greenhouse man the best torcher he has. A very beautiful golden yellow decorative. Heavy propagator, opens five, tall and always straight. One of the few decoratives that actually are valuable for florists. Color sells the blooms over almost all other yellows. Medium size, medium season. Price each—g.—.50, 10—\$4.00, med.—.30—10—\$2.50, sm.—.15, 10—\$1.00, Blts. 8—.25, 100—\$1.75.

RAQUEL — (Nitchman). A huge creamy white with some spears of rose on lower petal. A very fine performer and a heavy producer. Flowers up to six inches and eight open. One of the best exhibition varieties. Color not as pleasing as some. Best in a mass. Each—lg.—\$2.00—10—\$16.00, med.—\$1.50—10—\$12.00, sm.—\$1.00—10—\$8.00, blts. each .20—10—\$1.50.

ROSE LADY — (Christ). Still the most beautiful smoky. Far surpasses any other of its type. Rich smoky old rose with eight mammoth blooms open on a tall spike. Fine grower and performer. An all around fine variety worth having. Very popular now. Each lg.—.20, 10—\$1.50, med.—.15—10—\$1.25, sm.—.10, 10—.80, blts.—10—.15—100—.75.

ROYAL OMAR—(Christ). Another variety that fans have been taking in large quantities now that the price is down. A fine performer in rich monotone salmon. Opens eight five inch blooms at once on a fine tall spike. A color all of its own. Each—lg.—.50, 10—\$4.50, med.—.35—10—\$3.00, sm.—.20—10—\$1.60, blts. 10—.25, 100—\$1.50.

ROBERT BURNS—(Christ). A new improvement over.. Blue. Admiral and all the other deep blues. One of the best growers, now available for the first time at a reasonable price. Self color and very vigorous. Stock scarce yet. Each—lg.—\$.50, 10—\$45.00, med.—\$3.00, sm.—\$2.00, 10—\$15.00, blts—each .50—100—\$35.00.

SMILING MAESTRO—(Christ). The one they are all raving about. A sensation at the shows and a fine seller on the market. A vase of these in the Na-

tional show this past summer at Columbus, Ohio, was a breath-taker. We are well booked up on this already but can still spare a few. Stock propagates fairly fast but heavy demand has kept it cleaned up. Color is a rich brownish salmon, sometimes showing a fleck of slate along the edge. Very large with up to ten open on a fine heavy spike. Plant deep. Each—lg.—.20, 10—\$1.60—100—\$12.00, med.—.15—10—\$1.25—100—\$10.00, sm.—.10—10—.80—100—\$6.00. Blts.—25—.15, 100—.60, 1000—\$4.50.

THE BOUNTY — (Nitchman). The deepest maroon red on a perfect exhibition spike. A slow propagator for us but does better with some others. A western grower states it is the best of all the dark reds for him and he grows such varieties as Black Opal and others. The glad opens from eight to ten, medium sized florets in perfect alignment. Medium season. Each—lg.—\$3.00, 10—\$25.00, med.—\$2.00—10—\$16.00, sm.—\$1.00—10—\$8.00, blts.—each—.25—10—\$2.00.

TERESA—(Christ)—still one of the loveliest pinks—silvered with a frosting of cream-tinged with lavender and with all a lovely decorative type, altho it opens up to ten big florets on a fine spike. A good producer of easy to germinate blts., it blooms in 80 days. Each—.15—10—\$1.25, med.—.10—10—.90, sm.—.3—.10, 25—\$1.00. Blts—25—.15, 100—.50.

VALENCIA — (Christ). A smoky Pfitzers Triumph that does not wilt in the sun like that variety. A huge variety of importance. This summer, believe it or not—an armful of cut spikes was never over fifteen. BIG in all sense of the word and still a fine propagator. Medium season. Each — lg.—.15, 10—\$1.25, md.—.10—10—.90, sm.—.3—.10, 30—.75, blts.—25 — .15, 100—.50.

VESPER BELLS—(Neeley)A lovely small decorative pinkish buff that rivals Wasaga for popularity. A favorite with our neighboring florists. TALL, finely ruffled. BEAUTIFUL. Lg. 6—.25, 100—\$3.75, med.—6—.15, 100—\$2.75—sm.—6—.10, 100— \$1.50, blts.—100—.25, 1000—\$1.50.

WINGS OF JOY—(Christ). If you think Miss New Zealand is big then grow this one. Stands well over five feet with up to twelve open. Stock scarce. Each—.25, med.—.25, med.—.15—sm.—.10, blts.—20—.25.

RECENTLY OFFERED 1938 INTRODUCTIONS

ALLAGLOW—(Zimmer)—A beautiful decorative glad of rich begonia rose with a deeper rose blotch, very spectacular and promising. This one will stand trial by the most severe critics and come thru a winner. Large, \$2 ea., med.—\$1.50 each, small \$1 each, no blts. for sale.

BARON MUNCHAUSEN—A monstrous deep red glad with fine exhibition form. One that will be in more demand than Rewi Fallu or any other big red when the price is in reach. Watch for it—or better still get a bulb now and get started right on it this year. Opens eight—85 days—any size bulb this year—\$25.00.

INDIAN PRINCESS—(Zimmer)—A fine tyrian rose, ruffled, very fast propagator and a glad with a future. Same prices as for ALLAGLOW.

JUSTRITE—(Zimmer)—A decorative glad of dazzling scarlet red, with eight open on a fine spike. Same prices as ALLAGLOW.

Note:—Mr. Zimmer is the hybridist who created Dream of Beauty, Bob White, Queen of Bremen and Lady Marie, all accepted as fine worthwhile additions to the market. The above can be accepted as equally good or better.

HENET—(Fairyland Gardens, Max Leavitt, Mr. Grey)—A fine coral to lighter shade, with white midribs and a small American Beauty throat blotch. Opens 5-6 very large blooms. Heavy grower and rapid propagator. Large, each \$2, med. \$1.50, sm., \$1. Blts 2—.25 100—\$10.

LEAH—(Same originator as above). One of the most beautiful dark violets to be yet discovered. Color is very much alive and sparkling, not dull and flat like so many of the older violets. Opens 7-9 at once, medium size. Should be a winner in its class. Often blooms from blts. Each—lg. —\$1.50, med., \$1.25, sm., \$1. Blts. 2 .25, 100 \$10.

HENET'S FAVORITE—(Same as above). A rich smoky old rose of unusual shade. Has enough bright cherry red in throat to liven it up. Opens 8-12 large waved blooms at once. 85-90

days, never crooks. Lg.—each \$3, med., \$2, sm., \$1. Blts. .25 each, \$18 per 100.

TOKEN (Crow Pappas). Just released before this catalogue went to press with Mr. Gove as distributing agent. We do not have stock but can get it for you direct from him. Described as a peach rose or the same shade as the rose TOKEN. Considered as very early, its chief value lying in the marketing of cut flowers. Priced at .25 each, or \$2 per 10, \$15 per 100. Lg. bulbs only, no blts.

— FOREIGN VARIETIES —

We represent here one of the largest lists of the better foreign varieties published in this country. We do not say all are worldbeaters but some are destined to go places. We give a brief description on each, except those we have in very small supply and invite correspondence on these if you are interested. We have most all the later Pfitzer and Barth varieties, the better of the Burns and Boths varieties from Australia and many others worth while considering.

AWATEA—(Burns) — General color peach blossom pink with pale yellow throat—a fine commercial color and looks very promising. Was splendid for me this year. Opened twelve BIG, wide open florets at once. GOOD propagator too. Price each—large \$3, med., \$2, sm., blts. 4 for \$1.

ALAN WATTS — ((Mair)—A rich deep cream grown to larger size than the mammoth Miss New Zealand by some of our last years customers—some say to be most sensational cream for years. Our own came slightly flaked in hot weather but—they DID have SIZE. Stock limited. Each—lg. \$3, med., \$2, sm.—\$1, blts—5 for \$1.

ALCHEMIST—(Pfitzer) — this one with Goldstaub will hold their own in any company. Alchemist is a clear medium yellow of excellent habits—up to eight open and NOT SMALL. Good propagator too. Early to medium. Each —lg. .30, med., .20, sm., .10, blts—3 for .10.

ALLEMANIA — (Pfitzer) — Rich bright scarlet red—huge—tall — opens six to eight, good prop. Med. season, and looks better by far than Amador or Bennett. Will take a lot of punishment in the field. Each—lg. .50, med., .30, sm., .20, blts.—10 for .25.

APHRODITE—Stock limited—write for prices.

ARTEMIS — Stock limited—write for prices.

A. an HORST WESSEL — Stock limited — write for prices.

ALLEGRO—(Pfitzer) — A fine medium blue, darker in throat. Quite a contender for commercial possibilities. Opens six. Good propagator. Stock still scarce. Price—each—large—.50, med.—.30, sm., .20, blts—3 for .15

BAD HOMBURG — Stock limited—write for prices.

BLUE SCHONHEIT—(Pfitzer) —A strong growing blue, medium on outer petals shading to a deeper throat, opens seven—looks fair for cutting. Quite a fair propagator. Each — lg—\$1, med., .60, sm., .40, blts. — 3 for .20.

BLUTENTRAUM — Stock limited—write for prices.

BAD-KREUZNAGH — Stock limited—write for prices.

BAD-SCHWALBACH —Stock limited—write for prices.

DO-X — (Pfitzer) — Light yellow, somewhat deeper in throat. Fair—opens six. Good prop. Each—lg., .25, med., —.15, sm., .10, blts—25 for .40.

DR. ECKNER—Stock limited—write for prices.

DANNY BOY—(Julyan) — smoky with plum blotch—exhibition spike—attractive gray. Stock limited in America —each—lg. .40, med.—.25, sm., .15, blts.—10 for .25.

D. A. HAY — (Burns)—well known show pink and cream, has placed over Picardy in a number of shows—ideal spike, fair propagator. Each—.20, med., —.10, sm., 3 for .10, blts — 6 for .10.

EUIDES — (Errey) — Heralded last year as a fine new white this variety has been a disappointment to us. Oth-

ers claim it does fine for them however. Opens for some up to ten. Poor increaser for us. Each—lg.—.60, med. — .40, small—.25, blts. —5 for .20.

EVADNE — (Errey) a strong growing tall orange scarlet—of fine commercial possibilities. Looks very good when well grown. Opens eight. Good propagator. TRY IT. Each—.60, med., .40, sm.—.25, blts. —6 for .25.

EDITH ROBSON—(Robson) — Tall peach pink with two small rose blotches, attractive big exhibition variety opening ten at once on good spike. Large bulbs only—.10 each.

FELICITAS — Stock scarce—write for prices.

FRAU HENNY WETZEL — Stock scarce—write for prices.

GUTENBURG — Stock scarce—write for prices.

GRUNES LIGHT — (Pfitzer) —A tall exhibition white with some green glaze—odd and beautifully colored and ruffled. May go far. New yet. Each—\$1.60, med.—\$1, sm.—.80, blts.—3 for .40.

GLORIOUS— (?)—tall spike with fine large flowers of light rose—opens eight to ten—too bad we haven't been able to determine for sure the originator of this fine glad. A good propagator too. We like it. Each—\$3, med.—\$2, sm.—\$1, blts.—5 for \$1.

GOLDSTAUB — (Pfitzer) — Mitsch introduced this one to us—and thanks a lot—Grant. ..It's a very fine deep rich yellow—opens seven—propagates good too. Looks like a comer. We are anxious to get more of it. Each—.80, med.—.60, sm.—.40, blts.—4 for .25.

GRAFIN LIVIA CHOTEK — (Pfitzer)—Light lavender verging to blue—looks good—tall—propagates and opens eight. A comer. Each—.35, med. —.25, sm.,—.15, blts.—10 for .25.

GEIBER ERSTLING — (Pfitzer)—tall fine yellow—good propagator—**LARGE** flowers with seven open and good chances of becoming a commercial variety. Each — .25, med., .20, sm.,—.10, Blts. 15 for .25.

GREY WING — (Errey) — Fine smoky gray—odd color — long fine spikes with eight to ten open. We like this for its class. Each—lg.—\$1.20, med., —.90, sm.—.65, blts.—3 for .25.

GREY KNIGHT—(?) — Another fine smoky grey with a lot of mystery around it. Good grower too. Each—.80, med.—.65, sm.—.40, blts. 4 for .25.

HINEMOA—(Doney)—Still a leader among the BEAUTIFUL smokies. Many smokies not beautiful but Hinemoa possesses charm. Opens seven, odd mixture of colors. Good grower. Each —.10. Med.—2 for .10, sm.—4 for .10, blts. 25 for .10.

HEREWAKA—(Burns) — Deep salmon with reddish blotches Good exhibition type glad, showy. Fine propagator. Each—lg.—.60, med.—.40, sm.—.25, blts.—6 for .25.

HEILIGTUM—(Pfitzer)—tall greenish white of fine size and form. Poor propagator for us. Still good hybridizing material. New and rare yet — stock limited. Each—\$1.25, med.—.90, sm.—.65, blts. 3 for .25.

ISOLA BELLA—(Pfitzer)—Soft cat-tleya or orchid shade—rose lilac blotch, opens ten, big, fair propagator. Good investment here. Each — \$1.25, med.—.75, sm.—.50, blts.—3 for .25.

IRENE—(Mair)—Still a fine pink and cream. Has won over Picardy numerous times. Has a somewhat smaller flower than Picardy but a better spike. Good. Each—lg.—.10, med.—2 for .10, sm.—10 for .10, blts.—50 for .10.

ICEBERG—(Vilmorin)—A fine small decorative white—pure with a slight greenish cast that helps to prove its purity. We hold the only stock of this except what our customers have. A very fine propagator too. Each—.25, med.—.20, sm.—.10, blts.—20 for .25.

J. S. BACH—(Pfitzer)—Orange salmon with white midribs. Attractive exhibition variety. Opens ten sometimes. Fair to poor propagator. Each—.20, med.—.15, sm.—3 for .10, blts.—10 for .15.

JOSEF HAYDN —(Pfitzer) — The finest thing in this color that Pfitzer

has yet put out. Color is a light heliotrope—violet with effective deeper violet blotches on lower petals. A fine large flower with heavy substance and up to eight open. A coming commercial. Each—\$5.00, med.—\$4.00, sm.—\$2, blts.—3 for \$1. We can quote this at lower prices in larger quantities as we have a good stock of it. Write us.

KOOYONG—(Australian). Seven open, pure white, tall, strong grower, good propagator. Has a fine spike head and should be valuable for commercial work. Each—lg.—\$1, med.—.70, sm.—.40, blts.—3 for .20, 10—.50.

KOMIRI—(Burns)—Six to nine open Pink with cream throat. Attractive, good propagator. Each—lg., \$3, med.—\$2, sm.—\$1, blts.—3 for .50, 10—\$1.25.

KASSEL — (Pfitzer) — Large, very bright blazing scarlet red. Opens eight, tall, good grower. Each—lg., .15, med.—.10, sm.—2 for .10, blts.—3 for .10, 25—.50.

LUCIFER — (Errey). — Large tall bronzy red, with scarlet sheen, opens up to twelve. GOOD. Each—lg.—.10, med.—2 for .10, sm.—4 for .10, blts.—25 for .10, 100—.50.

MANU—(Burns)—Large rose with magenta line in throat. Very wide open—opens up to nine. Each — \$3.00, lg, med.—\$2, sm.—\$1, blts.—3 for .50, 10 for \$1.25.

MAC—(Both)—Huge orange suffused scarlet. Tall—many open, good grower, fine. Each—lg.—.60, med.—.40 sm.—.30, blts. 3 for .15, 10—.80.

MANGA—(McDonald) — An enormous rich rose—very large—self color — tall—rapid propagator with six to nine open. RARE. Each—lg. \$2, med., \$1.50, sm., \$1, blts. 3 for .50.

MOENGA—(MacDonald) — Tall new cream with rose marks — opens ten—fine. Outstanding grower. Each — lg. \$3, med.—\$2, sm.—\$1, blts.—2 for .50.

MAKENU—(Burns) — Tall brilliant orange with scarlet blotch—does not burn, good propagator. Considerably better all around than Pfitziers Triumph. Each—lg.—.50, med. .30, sm.—.20, blts., 3 for .10, 12 for .35.

MAID OF ORLEANS—(Pfitzer) — White with a slight shading of cream. Absolutely cannot be classed as a cream. Fine substance, good growth, medium season, none too good a propagator for use. Can't even be considered with Gardenia in that respect. Still a leading seller however and still make good money for either wholesaler or retailer. Price—each—.10, 4 for .25, med—6 for .25, sm.,—.10 for .25, blts.—100—.50.

MILFORD—(Rides). A clean light blue—very much worth while. Opens seven—tall, good propagator—a very useful color in the class. No marks, self. Disease resistant. Each—lg.—.30, med., .20, sm., .10, blts.—25—.50.

MOGUNTIA—(Barth) — Write for prices. Stock limited.

MORGENNOTE — (Barth) — Write for prices—stock limited.

MISS NEW ZEALAND—(NZ. B. Co.)—Huge salmon red—poor color—but big nevertheless. Poor propagator. The herald of the so called mammoths. Each—lg.—.35, med.—.25, sm.—.15, blts., 12 for .25.

MRS. G. WADE. — Prices upon request. Stock limited.

MEERSCHAUM—(Pfitzer)—Ask for prices—stock scarce.

MATTERHORN—(Pfitzer) — Huge tall white—one of the best of the Pfitzer originations. Stock is limited but can spare some at — each—lg., \$4, med., \$2.80,—small \$1.50—blts. 3 for \$1.

NERRISSA— (Errey)—Rich salmon with small mark. Opens ten—good spike. Fine propagator. Fine for commercial cutting. Each—lg. .10, med.—2 for .10 sm.—6 for .10, blts.—50 for .25.

NINTH SYMPHONY—(Pfitzer). — Deep scarlet red—fine flower—tall—good—fair propagator, early. Each—lg. .40, med.,—.30, sm., .20, blts. 3 for .10, 25 for .75.

ORANGE—(Mair). True orange self of fine size. Worthwhile. Opens six to eight. Good propagator. Each lg. .80 med. —.40, small—.25, blts.—3 for .15.

ORANGE PRINCESS -- (Roozen) —Fine wide open orange scarlet, ruffled. Opens seven, tall, good. Each lg. —.10, med., 2 for .10, sm.—6 for .10 blts.,—25 for .15.

PANTHEON—(Gilrey). —From blts. only—considered good in Australia. Fine growth from blts.. Each—lg., .50, med.,—.35, sm.,—.20, bits. 4 for .15.

PINK SELECTION — (Both).—A fine sport from Our Selection which had poor color with fine form. The pink is a very refreshing light pink and carries a promise of being a commercial. Price each—med., \$4, sm., \$2, bits. 3 for \$1.

POLAR ICE—(Pfitzer) A flat open flower of clear white, more white than M. of Orleans. Early fine germinator, good commercial and worthwhile in a GOOD way. Stock still scarce. Each —large—.15, med. .10, sm., 3 for .10, blts., 25 for .10.

PELEGRINA—(Pfitzer) Deep violet blue—somewhat short, opens six to seven, good color but not such a strong grower for us. We prefer as do hundreds of others the more vigorous blue. Blue Admiral. Price— each—large, .10, med., 2 for .10, small 4 for .10., blts. 25 for .10.

PFALZERLAND—Write for prices stock scarce.

PAUL GRAMPEL—(Pfitzer)— Deep bright red, no marking. Opens six to seven on good spike. Healthy grower and good propagator. Each \$3.50, med. —\$2.50, sm., \$1.75, blts.—3 for \$1.

PHILIP WHITE — (Australian)— Rich deep red—tall—seven open medium sized flowers—fine grower and not as well known as it deserves—color better than most reds. Each—large .40, med., .30, sm.—.20, blts.—15 for .10.

PFITZERS TRUMPH — (Pfitzer)— Too well known to be described. Still one of the most largely grown scarlet glads—very fine when well supplied with moisture and cool weather. Opens 8. Each—.10, med.,—3 for .10, sm., 10 for .10, blts.—25 for .10.

RAMSAY MCDONALD — (Pfitzer) — Deep rich purple—one of the best in the class. Opens seven, straight and tall—good healthy grower, good propagator. Clear color and a show winner. Each—large—.40, med. — .25, sm., .15, blts. 15 for .20.

REWI FALLU—(Fallu)—A monster deep red similar to Koehl in color. Said to be very large but for us was not so big. Better from large bulbs no doubt. Probably a good one to invest in for future sales. Each—large \$3, med. \$2, sm., \$1, blts. —3 for .75.

RHEINSTROM — Write for prices — Stock scarce.

RUDESHEIM — Write for prices— Stock scarce.

RED GIANT—(Errey) a tall giant red glad with fine form but a poor propagator. We like it but haven't much stock. Each—large \$2, med., \$1.—.50, sm.—\$1, blts. 3 for .50.

RANGITATA—(Julyan). A fine scarlet vermillion shade—attractive, opens seven to nine and a fair grower, good propagator. Class it with Mrs. S. A. Errey for performance. Each—lg., .25. med., .18, sm.—.10, blts., 20 for .15.

ROYAL GOLD—(Pfitzer).—An early yellow with exceptionally fine color. Good substance and I have it with seven open, good grower and florets large. Stock still scarce. Each—lg., \$3.50, med.—\$2.50, sm., \$1.50, blts.—3 for \$1.

RED LORY—(Errey) Tall spectacular bronzy red with deeper blotch, opens up to twelve. Well known for all around performance. Each—large. 10, med., 3 for .10, sm.—6 for .10, blts.—100 for 35.

SOUTHERN CROSS — (Whately).— Deep red—opens seven. Not so large florets—good commercial. Good propagator. Each—.15, med.—.10, sm.—4 for .10, blts.—50 for .20.

SONATINE—(Pfitzer) — Tall well opened florets of light pink—sometimes flecks a bit but has good commercial future. Worth investing. Each—.15, med.—.10, sm.—4 for .10, blts.—25 for .10.

STAR OF BETHLEHEM—(Pfitzer) — Tall fine white. Very remarkable exhibition type. Late. Opens at least nine. Slow propagator. Won't go as far as Polar Ice in our opinion in the commercial game but still very much worthwhile. Each—lg., .15, med., .10, sm.—3 for .10, blts.—25 for .15.

SEESTERN—(Pfitzer) — Rich salmon pink with glowing red blotches. Attractive—six open. Not so tall for use. Good increaser. Each .15, med.—.10, sm., 3 for .10, blts.—25 for .15.

SARASATE—Write for prices. Stock very scarce.

SAARLAND — Write for prices— Stock scarce.

SCHNEEWITCHEN — (Snow-princess—Pfitzer). Tall fine white—six to eight open, considered by the originator as his best white to date. Early—milky white shade. Stock scarce. Price only by request.

TUNIAS BLUE—(Both) — A fine medium shade of blue—no marks, tall with many open, and somewhat subject to heat. A good subject for hybridizing however. Stock scarce. We have a fine supply considering the quantity released so far. Medium size each—\$5.50, sm., \$3, blts., 3 for \$1.25.

TUNIAS BLUE WONDER —(Both) — Considered his best blue and one of good performance. Opens up to nine for us and holds good. Fine propagator too and robust grower. One to invest in for future sales. A good stock of medium and smalls. Prices same as for Tunias Blue.

TUNIAS TRIUMPH—(Both) — The glad that will make Boths reputation. A huge scarlet red with a perfect exhibition spike, opening twelve at once. We can unhesitatingly recommend this variety. We have already sold most of our bulb'lets but can still spare a very few medium and small. **A TIP**—get started now on this one.

TAMAROA—(Errey)— A smoky of the Aubrun type. Spectacular and of exhibition size and type. Good propagator and opens ten. Large. Each lg.—.75, med., .50, sm.—.25, blts. 3 for .20.

TAIAROA—(Miller)— Large salmon pink with dull purple blotch. Another of the foreign smokies that seem to be eternally bobbing up, but a little better than most of them. Exhibition type and size, eight open. Heavy propagator. Each—large—.15, med., .10, sm., 3 for .10, blts.—.25 for .15.

TANIWHA—Stock limited — Write for prices.

TOA—(Miller)—Light salmon with orange overset, attractive, similar to Pfitzer's Triumph but with better substance and flower head—opens seven to ten. Good. Each—lg.—.35, med.—.25, sm.—.15, blts.—.10 for .20.

WATER RHEIN — Stock scarce—Write for prices

WIESBADEN — Stock very small—Write for prices.

WHERO — (Burns)—Huge scarlet red with some blackish fleckings, very attractive—opens 7 to nine. Good propagator, possibilities. Try it. Each—lg.—.50, med.—.35, sm.—.20, blts.—.10 for .25.

WUERTEMBURGIA—(Pfitzer) An attractive scarlet pink with white blotches, an old one with still a lot of friends. Good propagator. Each—lg.—.10, med.—2 for .10, sm.—6 for .10. blts. 100 for .25.

ZAUBERFLOTE—(Pfitzer) — Attractive tall spike with many open—peach or flesh salmon, with a big blotch of deep rose or red. Commercial possibilities. Eight open. Good. Each—lg. .50, med. —.35, sm.—.25, blts. —8 for .25.

NEWER AND RARER DOMESTIC (U. S. & Canadian) ORIGINATIONS

AACHEN — (Mitsch). — A dainty, ruffled cream with rare beauty. One of the finest Grant has yet introduced, it not his best. At least we predict this one will make his work more popular than ever before. This variety for us opened six nice blooms, good size on a good plant. Rather late. Bulblets aplenty on the bulbs. Looks good. Each—large—\$3.. No med. or small. Blts.—3 for .75, 25 for \$5.

ANGELUS — (Palmer) — A beautiful fluted and ruffled bloom of pale salmon pink, rich and yet delicate in color. Opens six. Fairly tall and a good propagator. Worthwhile. Has a small cream blotch. Each lg.—\$1.75, med.—\$1, sm.—.75, blts., 3 for .25, 25 for \$1.75.

ALAYNE — (Kinyon).—Here's one what is—and still isn't. The color and growth for us is fine altho sometimes spikes are a bit shorter. The color is actually gorgeous. BUT—the trouble is —bulbs don't make right—don't keep right—in fact—you have a hard time to get a good bulb at all. Not only with us—others too find the same trouble. I still say Mrs. Kinyon picked a winner,

if we can ever get the bulbs to behave. Opens seven to eight. Color a pale heliotrope, or some call it a lavender maybe more accurate. Anyway—BEAUTIFUL. Each—lg. .75, med.—.50, sm.—.25, blts.—3 for .10, 25 for .65.

AMRITA— (Palmer). — Clear rich buff-reminding us of Wasaga. Perhaps a better grower. Opens six seven. Fair propagator. Good enough. Each—large \$1, med.—\$3, sm.—\$2, blts.—3 roses for \$1.

BARCAROLE — (Palmer) About six large waved blooms of vivid grenadine orange open on a fine spike. A fair propagator. No marks. Each—lg.—\$4, med.—\$3, blts.—3 for \$1, 25 for \$7.50.

BEAUTIFUL OHIO— (Hullibarger) —One of the finest florists colors in a long while. A rich lavender rose, self color, rich and vivid. Opens six to eight on a fine spike. We predict this to take the place of many in the class. I prefer it to Minuet for art work. A bit slow to propagate but a sure germinator. Makes sound healthy bulbs. DON'T MISS getting stated on BEAUTIFUL OHIO. Each — lg.—\$1, 10 for

\$8, 100 for \$75, med.—.70, 10 for \$6, 100 for \$55, sm.—.50, 10 for \$4, 100 for \$38.0, blts.—3 for .25, 25 for \$1.50, 100 for \$5. We can supply this in any amount at perhaps lower prices in large quantities.

BEACON — (Palmer). — A splendid exhibition glad with a rich scarlet rose background and inner throat marked fine with cream yellow. Opens eight on good spike. Very spectacular. A leader today. Each lg.—.65, med.—.45, sm.—.30, blts.—3 for 20, 25 for \$1.

BIT O' HEAVEN — (Seeley-Crow). A bit of gorgeous flaming orange with clear yellow throat. One of the natural commercials. A good performer with up to ten open. Seeley does not send out many but when he does—they are good. Each—large—.40, med.—.25, sm.—.15, blts.—25 for .75.

BUGLER — (Stevens). A fine huge lavender with about five open. **REAL-LY LARGE**. Self color and a good one. Somewhat early here, fair propagator. Worthwhile. Each —lg. —.25, med.—.15, sm.—.10, blts.—25 for .75.

BONITA — (Kingsley) — A clear refreshing pure pink with soft cream throat and a couple small rose spears. Opens eight—tall, good propagator. I like it. Each.—.20, med.—.15, sm.—.10 blts.—25 for .50.

CAMELLIA — (Palmer) A shaded white with a small blotch of rich red. Spectacular. Fair grower, poor propagator for us. Some like it very much. Each—lg.—\$4, med.—\$3, blts. 3 for \$1.

CONQUEST — (Mitsch). A light salmon with white throat marks on a good strong spike. Opens six and is good all around flower. Fair propagator. Each—lg.—\$1.50, med.—\$1., blts. 3 for .25.

COLOSSUS—(Mitsch). A larger Oregon—richer colored, similar markings. Rich pink with small red throat feather. **VERY LARGE**—as large or larger than Miss New Zealand. Up to nine open. Exhibition. Each, lg.—\$3, med.—\$2.25, blts—3 for .75, 25 for \$6.

CREVE COEUR — (E. H. Young). A new smoky that has attracted a lot of attention this past summer, winning over Badgad in several spots. Smoky orange, tall heavy grower, opens seven and a fine propagator. Each— lg.—.50, blts.—3 for .15, 25 for .75

ELOISE. (Dorett-Gove). A lavender said to be very fine in some places. Not so clear here but has remarkable growth. A heavy producer of blts. even from large bulbs. Very popular in California. Opens about six-tall. Each—lg.—.60, 10 for \$5, blts.—10 for .25.

EARLY PEACH — (Pruitt). A very fine commercial from the originator of Shirley Temple. E. Peach is a vivid orange salmon with cream throat and is a fine exhibition variety also. Opens up to eight here for me, and is a good producer of blts. **TRY IT**. Each—lg.—.25, blts.—25 for .20.

FLORAL BEAUTY — (Zimmer). A fine deep rose pink with clear white lines in throat—very attractive markings and a fine **EARLY** variety, opens six to eight. Good propagator. Each—lg.—.15, med., .10, small — 4 for .10, blts.—50 for .20.

HONOR—(Mrs. Kinyon). A lovely sharp blue lavender with wide open florets. Good growth, seven open and a very fine color. Should soon be a leader. Get some now. Each—.40, med., .30, sm.—.20, blts.—5 for .10.

HECTOR—(Palmer). A tall large flowered Dr. Bennett. Much improved of course all around. But resembles the 'ld scarlet red very much. More open. Red as a flame. Each—lg.—.25, med.—.15, sm.—.10, blts.—15 for .10.

JERSEY CREAM—(Evans). A very lustrous rich cream that will make a real cutting glad. Heavy propagator. Mr. Evans made a find in this one. Opens seven—tall, fine. Each—lg.—.25, med.—.20, sm.—.15, blts.—3 for .10, 10 for .25.

LESCHI—(Kaylor). A deep wine red maroon, opens ten, good grower and propagator. One of the best in this class, ruffled some too. Each—lg.—.25, med.—.15, sm.—.10, blts.—20 for .25.

MARGARET BEATON — (Twomey-Gove). A white with a small red blotch. Good size, good spike, five open, and a poor propagator for us. Nice spike tho. Each—lg.—\$8, no blts.

MARY ANSTEEN—(E. H. Young). One of the finest commercials yet out. A fine pure rich salmon pink, with small mark. **BEAUTIFUL** color and Early. Opens six—seven — on good

spike. A MARVELOUS propagator. Each—lg.—.50, 10 for \$4, med.—.35, 10 for \$3, sm.—.25, 10 for \$2, blts.—3 for .25, 25 for .60.

NEW ERA—(Ellis-Majeski). A wonderfully ruffled and frilled variety in a refreshing shade of pure pink, opens seven to nine, good spike and very attractive. Finer than Picardy and is really a glad with a future. GET SOME. Each—lg.—\$4, med.—\$3, sm.—\$2, blts. 3 for .50.

OLIVE MARIE BROWN—(Phelps). A lovely small decorative in clearest amber. About ten to twelve open on a spike and how it does hold up. A real commercial variety, fine for baskets, sprays, corsages, tip bowls any kind of use. Propagates fast. Each—lg.—.25, med.—.15, sm.—.10, blts.—25 for .35.

PRAIRIE GOLD—(Corrington). A novelty shade, very fine—bronzy yellow—near pure gold. Should be a good one to use to obtain yellows. Fine grower and prolific. WE LIKE IT. Each—lg.—.80, med.—.60, sm.—.30, blts.—3 for .25, 25 for \$1.25.

PINK CHAMPION—(Gray-Zimmer). Rich deep pink—no marks. Tall, opens seven, wide open florets, a good commercial variety. Somewhat slow propagator. Each—lg.—.25, med.—.15, sm.—.10, blts. 3 for .10, 25 for .60.

REGENT—(Palmer). Tall clear scarlet—good grower, fair propagator—nine open. Lg. — each—\$2, med.—\$1.50, sm.—.75, blts., 3 for .25.

RIMA—(Mitsch). A nice pink of commercial proportions. Shades to lilac lavender in storage. Opens seven, tall and fine. Each—lg.—\$3, med.—\$2.50, blts.—3 for .25.

RECOVERY—(Blake). Tall, fine salmon red—with eight open. Large florets. Easy propagator, and a good commercial glad. Each—lg.—.10, med.— 2 for .10, sm.—4 for .10, blts.—25 for .15.

SHIRLEY TEMPLE—(Pruitt). An enormous fine light cream with ruffled edges and a very charming personality. Selected by Miss Temple at a show in Grants Pass, Oregon two years ago this glad has sold like everything since. Opens up to nine, fine substance and a good future for a cut flower. Price—each—lg.—\$3.75, med.— \$2.50, sm.—\$1, blts.—3 for \$1, 12 for \$4, 100 for \$30.

1000 for \$250. We can quote you on larger quantities of blts.

SUPERWHITE—(Eliis). A lovely snowwhite, large, tall and pure. Good grower and opens six to seven at once. A comer. Each — lg.—.40, med.—.30, sm.—.20, blts.—25 for .75.

STREAK O'BUTTER — (Seeley-Crow). A fine new commercial with all possibilities. Lovely shade of yellow—opens seven to nine, tall and strong, good propagator. Each—lg.—.25, med.—.20, sm.—.10, blts.—3 for .10, 25 for .60.

SPANISH CAVALIER —(Ellis). A fine tall scarlet with cream blotch, like Beacon somewhat but a larger flower and not so many open. Good propagator. Each— \$1, med.—.75, sm.—.40 blts.—5 for .25.

SAHARA — (Palmer). Soft russet brown with a cream blotch. Opens to ten, good sized blooms. Poor propagator for us. Good color tho. Each—lg.—\$1.25, med.—.85, sm.—.50, blts.—3 for .25.

UNCAS—(Webster). A fine coppery orange. Seldom see this color. Good size—opens eight. A good flower in a much needed color class. Each—large —\$4, blts.—3 for \$1.

VAGABOND PRINCE—(Palmer). A lovely shade of old mahogany rose brown, with eight open. VERY MUCH IN DEMAND. GET YOURS NOW. It's O. K., with a big K. Each—lg.—.65, med.—.40, sm. .25, blts.—3 for .10, 25 for .75, \$3, per 100.

WINGS OF SONG—(Ellis). A tall rich rose pink with cream throat. One of the largest glads, with up to nine open. SPECTACULAR. One you will grow eventually. Each—lg.—\$3, med. \$2, sm.—\$1, blts, 4 for \$1, 25 for \$5, 100 for \$16.

WHITE SWORD—(Eliis). A fine white again—fine form, a little blotch of cream in throat—very tall—strong—good propagator—eight open. GOOD. Each—.50, med.—.40, sm.—.20, blts.— 3 for .10, 25 for .75.

ZUNI—(Mitsch). A fine smoky of salmon and slate with orange feather. Up to ten open. A refined color, worth while. Each—\$3, blts.—3 for .75, 25 for \$6.00.

Our First Offering of Newer and Better Dahlias

This year we offer for the first time a fine list of good dahlias. Some of these are in a small supply but can supply many in quantity. Prices are reasonable and we suggest that you try a few this year. Some dahlias are excellent when used with glads in floral work and always create an interest in the garden. Many of the visitors to your gardens to see glads will be interested in dahlias and you can supply them with both. Stock all clean, free from any disease, inspected by Ohio inspectors. DAHLIAS ARE SHIPPED FROM late in FEBRUARY on to the last of MAY. STATE if you wish the dahlias shipped with your glads. All are good and deserve a trial. (I. D.) Informal Dec—(F. D.) Formal Dec—(C) cactus—(Pom) Pom pom.

each

Aiko—S. C.—from plants,	
true carmine red	\$1.00
Amelia Earhart—S. C.—	
golden apricot	\$1.00
Buckeye Bride—F. D.—geran'm pink	.75
Buckeye King—F. D.—gold	.50

California Idol—L. D.—yellow	\$2.50
Cavalcade—F. D.—old rose	\$1.00
Chas. Lindbergh—	.25
Chautauqua Sunset—F. D.—	
coral gola—	.75
Chinese Lantern—I. D.—red	\$1.00
City of Cleve.—S. C.—or. bronze	\$1.50
City of Trenton—I. D.—bronze	.50
Classic—	\$1.00
Col. Lewis—	\$1.00
Commodore—	.50
Cornelia Pinchot—I. D.—dark red	\$1.00
Countess of Lonsdale C. salmon red	.25
Daddy Keimp—	\$1.00
Dr. Carmen—F. D.—tyrian rose	.50
Elissa Landi—F. D.—orange	\$1.00
Francis La Roca—F. D.—yellow	.25
Ft. Monmouth—I. D.—dark red	.50
Ft. Washington—I. D.—maroon	.50
Girl of Hilcrest—I. D.—apricot	.75
Gladys Sherwood—S. C.—white	.35
Hilcrest Mandarin—I. D.—redgold	.50
Honor Bright—F. D.—bronze	.75
Hunts Velvet Wonder—I. D.—red	\$2.00
Indiana Moon—F. D.—salmon-gold	.75
Jean Trimble—S. C.—violet	.75
Jerome Kern—I. D.—pink	\$1.00

STANDARD VARIETIES — STILL FAVORITES

We list the following with a very brief description and mark them according to the following marks—:F—forcer—, C—commercial, P—good prop, HP—hard propagator, A—excellent—B—a fair glad—C—some value, D—poor for us. Prices are grouped as follows—:

X1 Price each—lg—.15, med—.10, sm—3 for .10, blts—50 for .10
 XX2 Price each—lg—.10, med—2 for .10, sm—5 for .10, blts—50 for .10
 XXX3 Price ea.—lg—2 for .10, med—4 for .10, sm—8 for .10, blts—

50 for .10. Prices on larger quantities by mail.

	Group
ALBATROSS—F, C, P, B,	XX2
AMADOR—C, P, A,	XX2
BAGDAD—F, C, P, A,	XXX3
BLUE DANUBE—C, P, B,	XX2
BANNER BRIGHT—F, C, P, B,	XXX3
BOB WHITE—F, C, P, A,	XX2
BILL SOWDEN—C, P, B,	XX2
BETTY NUTHALL—F, C, P, B,	XXX3
CHRISTABEL—F, C, P, B,	XI
COMM. KOEHL—C, P, B,	XX2
COQUETTE—F, C, P, B,	XI
CORONATION—C, P, B,	XX2
CAROLUS CLAUSIUS C, P, B,	XXX3
DEBONAIR—F, C, P, B,	XX2
DR. F. E. BENNETT F, C, P, B,	XXX3
DUNA—F, C, P, A,	XX2
DREAM of BEAUTY F, C, P, B,	XX2
EARLY DAWN—F, C, P, B,	XX2
ESCORT—F, C, P, D,	XI
EARLY MELODY—F, C, P, A,	XX2
EMILE AUBURN—F, C, P, B,	XXX3
EXCELLENCE—F, C, P, B,	XXX3
FLAMING METEOR, F, C, P, B,	XI
F. J. McCOY—C, HP, B,	XX2
GOLDEN CHIMES, F, C, P, B,	XX2

LOTUS— F, C, P, B,	XI
LIGHTS of GOLD—C, P, B,	XXX3
LAVENDER DELIGHT—C, P, B,	XX2
Mrs. E. J. HEATON, F, C, P, B,	XI
MARY ELZABETH—F, C, HP, B,	XI
MILD. LOUISE—F, C, HP, B,	XX2
MARG. FULTON—F, C, P, A,	XXX3
MOTHER MACHREE, C, P, B,	XX2
MARMORA— C, HP, B,	XXX3
MINUET—F, C, HP, B,	XX2
MORROCO — C, P, B,	XXX3
Mrs. P. W. SISSON—F, C, P, B	XXX3
PIRATE — C, HP, C,	XI
PICARDY— F, C, P, A	XXX3
QUEEN HELEN 2nd—F, C, P, B,	
	XX2
QUEEN of BREMEN—F, C, P, B,	
	XXX3
ROYAL PRINCE — C, P, B,	XI
RED PHIPPS— F, C, HP	XX2
RAPTURE— F, C, P, B,	XI
STEVES CAMPFIRE—F, C, P, B	XX2
SWEETHEART—F, C, P, A	XX2
SYMPHONY— F, C, P, B,	XI
TREVONIAN—F, C, P, B,	XX2
WASAGA—F, C, P, A,	XXX3

Above may be had in doz. 1's at 8 times single price.

Jersey Dainty—C.—white	\$1.00	Oriental Glory—I. D.—orange	.75
Jersey Mammoth—S. C.—mahogany	.35	Oyster Bay Beauty—I. D.—red	.25
Jersey Sovereign—F. D.—orange	.25	Palo Alto—S. C.—salmon and gold	\$1.00
Josephine G.—I. D.—light pink	.35	Pink Spiral—C.—peach pink	\$2.00
Judge Marean—F. D.—salmon red	.25	Pride of Stratford—I. D.—orange	.35
Kathleen Norris—I. D.—rose pink	.50	Prince of Persia—I. D.—deep red	.35
Kaweah—I. D.—cerise rose	\$1.25	Queen City—F. D.—scarlet pink	\$2.50
Kay Francis—S. C.—light yellow	\$1.00	Rainbows End—F. D.—red & gold	.75
Kemps Violet Wonder—I. D.—violet	.50	Rockley Moon—F. D.—yellow	\$1.00
Kemps Purple Wonder—I. D.—purple	.50	Sagamore—F. D.—gold	.50
King Midas—I. D.—yellow	.35	Satan—S. C.—scarlet	.75
Man o' War—I. D.—red	\$1.50	Shahrazade—I. D.—rich pink	.35
Margrave—I. D.—scarlet gold	\$3.00	Snowdrift—F. D.—white	.50
Marion—F. D.—yellow bronze	.50	Sonny Boy—I. D.—salmon rose	\$1.50
Milton J. Cross—I. D.—yel. & rose	\$5.00	Son of Satan—C.—scarlet	\$4.00
Miss Belgium—	.75	Star of Bethlehem—S. C.—white	.50
Monmouth Beauty—F. D.—orange	.50	Sultan of Hillcrest—I. D.—yellow	\$1.00
Monmouth Champion—F. D.—orange	.50	The Fireman—	\$1.00
Mrs. Geo. Le Boutillier—I. D.—red	\$1.00	Twilight—	\$1.00
Murphy's Masterpiece—I. D.—		W. H. Hogan—F. D.—red white	.75
deep red	\$1.50	Snowclad—Pom—white	.25
Oakleigh Monarch—I. D.—scarlet	\$3.00	Orange Gem—Pom—orange	.25
Ohio Glory—C—violet	.50	Yellow Gem—yellow — Pom	.50

	Each
Adirondack Sunset—I. D.—red and gold—each	— \$1.50 per tuber
Alice Whittier—S. C. — yellow	.50—10—\$4.00
Amun Ra—F. D.—copper and gold—	.25—10—\$2.00
Arcturus—L. D. Scarlet and Gold—	.50—10—\$4.00
Avalon—L. D.—yellow—	.25—10—\$2.00
Dwight Morrow—I. D.—red giant	.50—10—\$4.00
Fordhook Victory—I. D.—rose	.25—10—\$2.00
Graf Zeppelin—F. D.—white—	.50—10—\$4.00
Harry Sheldon—	.50—10—\$4.00
Jane Cowl—I. D.—bronzy buff—	.25—10—\$1.75
Jersey Beauty—F. D. eosine pink	.25—10—\$1.75
Kitty Dunlap—F. D.—deep rose	.50—10—\$4.00
Little Jewell—Pom-peach—	.25—10—\$2.00
Maud Adams—ball type—white	.25—10—\$2.00
Margaret Wilson—I. D.—light pink	.25—10—\$1.75
Millionaire—F. D.—lavender	.25—10—\$1.75
Mrs. Ide Ver Warner—F. D.—lavender	.25—10—\$2.00
Oregon Beauty—I. D.—red	.25—10—\$1.75
Pride of California—F. D.—red	.25—10—\$1.75
Rose Fallou — F. D. — old gold	.35—10—\$2.50
Sanhicans Bluebird — F. D. — lavender	.25—10—\$2.00
Scarlet G. —	.25—10—\$2.00
Thomas Edison — F. D. purple —	.50—10—\$4.00
Treasure Island—F. D.—apricot gold	.50—10—\$3.50
White Wonder—I. D.—white	.50—10—\$4.00

THE GLAD GROWER

MY STATEMENT

In August of this year I relinquished control, in all phases of the Glad Grower, the small magazine that I have been publishing for the past two years. The paper is now published and controlled by the NATIONAL GLADIO-LUS SOCIETY with offices at 115 Oakland avenue, Oshkosh, Wisconsin. The new Editor and manager is Mr. C. G. Young, who is also the secretary of the Society.

Finding that my bulb and florists business is rapidly taking more time than before I considered it a wise move to place the paper in hands that have more time for the many duties confronting it. I regret this move was necessary but feel that the paper will be more efficient in the hands of the Society than in mine.

Those of you who have not been receiving the paper regularly can direct your inquiries to the above address. Circumstances during the past eight months have prevented the paper from making a regular appearance but now that it is under the hands of the Society we are sure it will be published more regularly.

For those who feel in any way that they have not received their full value for the subscription amount while the paper was in my hands, I have this to say:

WRITE ME, STATING THAT YOU WISH YOUR SUBSCRIPTION REFUNDED AND I SHALL BE INDEED GLAD TO DO SO, EITHER IN CASH OR IN BULBS IF YOU PREFER.

Can I be any more fair? I want you all to know that the paper was published with the most meagre funds, the only revenue being advertising monies, which I regret to say have not all been collected. However, I stand willing to

make good to any subscriber who may have a complaint to make. I do so with the earnest desire that you will also allow the National Society to progress with your help, this society being the only one so far existent who is making any efforts to help correct the bulb situation today, in regards the low marketing of foreign bulbs in quantity here in America. Many other problems are being taken up by the Society and we hope within the next few years to show the fans and growers of the world we have their interest at heart.

Memberships for this society are \$1.00 per year for an amateur membership and \$5.00 for a grower membership. The grower membership includes a list of all paid up members each year for the growers mailing list. Both memberships include the subscription to the Glad Grower for one year. DO NOT SEND MONEY TO ME FOR THESE MEMBERSHIPS. SEND ONLY TO:

THE NATIONAL GLAD SOCIETY
C. G. Young, Secretary,
115 Oakland Ave. Oshkosh, Wisc.

I also advise every amateur to join at once the following societies:

The New England Gladiolus Society,
Francis M. Bibby, Medfield, Mass.

The Empire State Society,
A. M. S. Pridham, Ithaca, New York

Both of these societies issue fine bulletins and publications very much worthwhile. The New England Societies Year Book is a fine deluxe book that you will be proud to own.

* * * * *

Dear Glad Friend:

I hope you have found this little booklet interesting and the varieties worthy of your consideration. Until next year, then, a fond adieu—

H. J.

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